

October 19, 2016

Melissa Myers VCO, VCCO
Procurement Officer
Commonwealth of Virginia
Department of Rail and Public Transportation
600 East Main Street, Suite 2102
Richmond, VA 23219

Dear Ms. Myers:

I am in receipt of your renewal request and would like to thank you for the opportunity to renew Virginia State Vehicle Contract 505-13-CC0003, Lot 3 for 19 Passenger Chevy Vans. All of us at Sonny Merryman, Inc. appreciate the opportunity to continue providing this vehicle to municipalities and agencies here in the Commonwealth.

Upon receipt of your letter, I submitted a request to the manufacturers for 2017 model year pricing. The Chevrolet chassis price for the 2017 model increased by \$335.00 when compared to the 2016 model. The body manufacturer, Starcraft, is requesting a body increase of \$653.00 for the 2017 model year. Our total per unit increase is \$988.00. Documentation is attached.

The 2016 model year price was \$48,504.00. I would like to request a new 2017 model year price of \$49,199.00. While the requested price does not cover our actual increase it is within the limits allowed per contract language.

Contract language allows an annual increase based on Producer Price Index Series WPU141302. For the most recent 12 month period posted, the allowable increase is \$695.06. The relevant Producer Price Index Table is attached. The amount was determined as follows:


- October 2015 factor = 237.3
- September 2016 factor = 240.7

$$240.7 - 237.3 = 3.4 \quad 3.4 / 237.3 = .01433 \quad \$48,504.00 \times .01433 = \$695.06$$

Thank you again for this opportunity. We value our relationship with DRPT and look forward to continuing our successful partnership.

Sincerely,

Mark D. Roberts


Sonny Merryman, Inc.



COMMONWEALTH of VIRGINIA

Jennifer Mitchell
Director

DEPARTMENT OF RAIL AND PUBLIC TRANSPORTATION
600 EAST MAIN STREET, SUITE 2102
RICHMOND, VA 23219

(804) 786-4440
FAX (804) 225 3752
VIRGINIA RELAY CENTER
1-800-828-1120 (TDD)

October 11, 2016

Mark Roberts
Sonny Merryman
PO Box 495
Rustburg, VA 24588

RE: 19 Pass Van BOC Lift, 25 ft - Chevy
CONTRACT NO.: 505-15-CC0003 Lot 3

Dear Mr. Roberts:

The contract noted above will expire on November 10, 2016. If you are willing to renew for an additional one (1) year, please forward to me, via e-mail, the acceptance below to renew this contract for the period November 11, 2016 through November 10, 2017. The contract will consist of your original bid, contract renewals, and any modifications to the contract. All other terms and conditions for the renewal will remain the same.

In accordance with the terms and conditions, the Commonwealth may wish to extend this contract for an additional period of one year. If we do not receive your response, in writing, by the date shown below, it may be necessary for us to re-bid the contract in order to meet our required schedule. Please notify the undersigned whether or not you wish to renew this contract.

Please complete this form and return to me not later than October 28, 2016.

Yes ☒ My Company will renew this contract under the same terms and conditions.

*With allowable increases as indicated in attached letter.

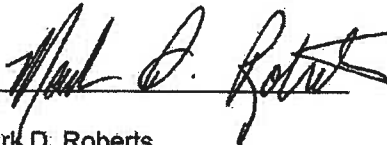
No ☐ My Company does not desire to renew this contract.

The Smartest Distance Between Two Points
www.drpt.virginia.gov

Persons signing this modification are authorized representatives of each party to this contract and acknowledge that each party agrees to be bound by the terms and conditions of the contract.

CONTRACTOR

Sonny Merryman

Signature: 

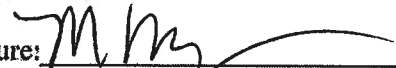
Name: Mark D. Roberts

Title: Senior Vice President

Date: 10/14/2016

AGENCY

Department of Rail and Public
Transportation

Signature: 

Name: Melissa Myers

Title: Procurement Officer

Date: 10/24/16

Sincerely,

Melissa Myers
Procurement Officer

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Data extracted on: October 19, 2016 (2:30:00 PM)

Producer Price Index-Commodities

Series Id: WPU141302

Not Seasonally Adjusted

Group: Transportation equipment

Item: Complete vehicles on purchased chassis

Base Date: 198212

Download: [Excel](#)

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2006	192.7	193.6	194.1	194.1	194.3	194.5	194.9	196.4	198.2	199.4	199.7	199.7
2007	200.4	200.4	198.2	200.6	200.7	201.3	201.3	201.4	201.7	201.7	201.7	197.6
2008	197.9	197.9	201.7	203.0	204.3	206.8	208.9	208.9	208.9	211.4	211.5	211.6
2009	211.2	210.9	209.9	208.3	208.8	208.9	210.5	210.5	210.5	209.4	209.4	209.6
2010	211.2	211.2	211.2	212.5	212.7	212.6	213.4	213.1	213.4	213.4	213.5	214.0
2011	214.3	214.9	215.4	215.8	216.0	216.1	215.9	216.2	216.2	215.5	217.6	218.8
2012	218.5	218.6	218.6	220.2	220.2	222.6	222.8	223.5	223.5	222.8	221.7	222.2
2013	221.9	221.9	222.1	222.3	222.2	222.6	222.8	222.8	224.9	225.4	225.5	225.5
2014	227.4	228.3	228.0	227.6	227.6	228.5	228.5	229.3	230.0	230.6	230.6	230.8
2015	232.2	236.8	236.8	236.8	237.2	237.2	237.2	237.3	237.3	237.3	237.7	237.9
2016	238.2	239.0	239.5	239.6	239.3	239.5(P)	240.7(P)	240.7(P)	240.7(P)			

P : Preliminary. All indexes are subject to revision four months after original publication.

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www.bls.gov | Telephone: 1-202-691-5200 | TDD: 1-800-877-8339 | [Contact Us](#)

2016 EXPRESS 4500 159 IN WB CUTAWAY
 GAZ SUMMIT WHITE /V8G
 93G MEDIUM PEWTER
 ORDER NO. TBJ288/FBC STOCK NO.
 VIN 1GB 6GUB G9 G1234976
 *****4100*****13*113378
 MODEL & FACTORY OPTIONS MSRP INV AMT FLEET
 CG33803 EXPRESS 4500 159 IN WB CU 32020.00 28818.00 INVOICE 03/03/16
 AJ3 AIR BAG, DRIVER SIDE ONLY 155.00- 136.40- SHIPPED 03/03/16
 ANC SHUTTLE BUS PACKAGE INCL: 1200.00 1056.00 EXP I/T 03/14/16
 *CHROME APPEARANCE PACKAGE INT COM 03/14/16
 *TILT/CRUISE CONVENIENCE PKG PRC EFF 01/01/15
 *SOFT MOUNT DONUTS KEYS V0232 V0232
 *AUX REAR HEAT PROVISIONS WEP-S QTR OPT-1
 *STOP/TURN SIGNAL CIRCUITS FAN: 000803831
 *220 AMP ALTERNATOR BANK: LAKE CITY B
 *ISOLATED 2ND BATTERY CHG-TO 11-337
 *ROUTING GROMMET
 AS5 SEATS, CUSTOM CLOTH 25.00 22.00 SHIP WT: 4898
 C7I 14,200 LB GVWR N/C N/C HP: 51.2
 D3I INSIDE REARVIEW MIRROR 10.00 8.80 GVWR: 14200
 L96 ENGINE 6.0L VORTEC V8 N/C N/C GAWR.FT: 4600
 MYD 6-SPEED AUTOMATIC TRANSMISSION 0.00 0.00 GAWR.RR: 9600
 NE7 FUEL TANK, 57 GALLON (APPROX) 165.00 145.20 NTR: 1
 QT4 16" WHEELS N/C N/C DEAL NO: 66639802
 R05 DUAL REAR WHEELS N/C N/C CUST PO NUMBER:
 R6D FLT-BID ASSISTANCE/CE 0.00 6600.00- VADRPT
 U05 HORN, DUAL NOTE TONE 15.00 13.20 DAN: GRNCO
 VQ2 FLEET ORDERING AND ASSISTANCE 0.00 0.00
 YF5 50-STATE EMISSIONS N/C N/C
 ZX1 SEAT, FRONT HIGH BACK BUCKET, 185.00- 162.80-
 DRIVER ONLY
 2WT BASE EQUIPMENT GROUP - 2WT N/C N/C
 40P 16" PAINTED WHITE WHEELS 30.00 26.40
 9T7 RIGHT HAND DOOR DELETE 140.00- 123.20-
 GM HAS DESIGNED, MANUFACTURED, SOLD AND CERTIFIED TO
 APPLICABLE FEDERAL MOTOR VEHICLE SAFETY STANDARDS THIS
 VEHICLE AS A BUS, MULTIPURPOSE PASSENGER VEHICLE, OR
 TRUCK, BUT NOT AS A SCHOOL BUS.

TOTAL MODEL & OPTIONS 32985.00 23067.20 ACT 237 24062.20
 DESTINATION CHARGE 995.00 995.00

+335.98
 for 2017

TOTAL 33980.00 24062.20 PAY 310 24062.20

 INVOICE DOES NOT REFLECT DEALER'S ULTIMATE COST BECAUSE OF MANUFACTURER
 REBATES, ALLOWANCES, INCENTIVES, HOLDBACK, FINANCE CREDIT AND RETURN TO
 DEALER OF ADVERTISING MONIES, ALL OF WHICH MAY APPLY TO VEHICLE.

MC CORMICK MOTORS, INC.

2017 EXPRESS 4500 159 IN WB CUTAWAY
GAZ SUMMIT WHITE /V8G

GENERAL MOTORS LLC

93G MEDIUM FLEET
ORDER NO. TSRXKB/FBC STOCK NO.
VIN 1GB 6GUB G2 H1130928

RENAISSANCE CENTER
DETROIT MI 48243-1114
VEHICLE INVOICE 10D52177002
*****7365*****13*113378

MODEL & FACTORY OPTIONS	MSRP	INV AMT	FLEET
CG33803 EXPRESS 4500 159 IN WB GU	32170.00	28953.00	INVOICE 10/06/16
AJ3 AIR BAG, DRIVER SIDE ONLY	155.00-	136.40-	SHIPPED 10/06/16
ANC SHUTTLE BUS PACKAGE INCL:	1180.00	1038.40	EXP I/T 10/19/16
*CHROME APPEARANCE PACKAGE			INT COM 10/19/16
*TILT/CRUISE CONVENIENCE PKG			PRC EFF 01/01/16
*SOFT MOUNT DONUTS			KEYS V1366 V1366
*AUX REAR HEAT PROVISIONS			WFF-S QTR OPT-1
*STOP/TURN SIGNAL CIRCUITS			FAN: 000803831
*220 AMP ALTERNATOR			BANK: LAKE CITY B
*ISOLATED 2ND BATTERY			CHG-TO 11-337
*EQUIPMENT ACCESSORY WIRING			SHIP-TO 59-924
JUNCTION BOX			FOREST RIVER/STAR
AS5 SEATS, CUSTOM CLOTH	45.00	39.60	GOSHEN IN
C7I 14,200 LB GVWR	N/C	N/C	
D3I INSIDE REARVIEW MIRROR	10.00	8.80	SHIP WT: 4901
L96 ENGINE 6.0L VORTEC V8	N/C	N/C	HP: 50.9
MYD 6-SPEED AUTOMATIC TRANSMISSION	0.00	0.00	GVWR: 14200
NE7 FUEL TANK, 57 GALLON (APPROX)	165.00	145.20	GAWR.FT: 4600
QT4 16" WHEELS	N/C	N/C	GAWR.RR: 9600
R05 DUAL REAR WHEELS	N/C	N/C	NTR: 1
R6D FLT-BID ASSISTANCE/CE	0.00	6600.00-	DEAL NO: 76419502
U05 HORN, DUAL NOTE TONE	15.00	13.20	CUST PO NUMBER:
VQ2 FLEET ORDERING AND ASSISTANCE	0.00	0.00	0909
YF5 50-STATE EMISSIONS	N/C	N/C	DAN: JAUNT
ZX1 SEAT, FRONT HIGH BACK BUCKET, DRIVER ONLY	185.00-	162.80-	
2WT BASE EQUIPMENT GROUP - 2WT	N/C	N/C	
40P 16" PAINTED WHITE WHEELS	30.00	26.40	
9L7 EQUIPMENT ACCESSORY WIRING	0.00	0.00	
JUNCTION BLOCK			
9T7 RIGHT HAND DOOR DELETE	140.00-	123.20-	

GM HAS DESIGNED, MANUFACTURED, SOLD AND CERTIFIED TO APPLICABLE FEDERAL MOTOR VEHICLE SAFETY STANDARDS THIS VEHICLE AS A BUS, MULTIPURPOSE PASSENGER VEHICLE, OR TRUCK, BUT NOT AS A SCHOOL BUS.

TOTAL MODEL & OPTIONS	33135.00	23202.20	ACT 237 24397.20
DESTINATION CHARGE	1195.00	1195.00	

TOTAL 34330.00 24397.20 PAY 310 24397.20

INVOICE DOES NOT REFLECT DEALER'S ULTIMATE COST BECAUSE OF MANUFACTURER REBATES, ALLOWANCES, INCENTIVES, HOLDBACK, FINANCE CREDIT AND RETURN TO DEALER OF ADVERTISING MONIES, ALL OF WHICH MAY APPLY TO VEHICLE.

MCCORMICK MOTORS INC

10/11/2016

STARCRAFT BUS
 a division of Forest River, Inc.


View Selected Cells

View All Cells

ALLSTAR / STARLITE / ULTRASTAR**PRICING/ORDER FORM**

V 120915A

 Effective 6/18/14
 Last Update
 6/18/14

You may tab or scroll through this form to enter information. Use your mouse to fill in any check boxes or drop-down boxes.

DEALER INFORMATION

Date: 10/14/2016

Order #

Dealer: Sonny Merryman

Address: PO Box 495

City/State: Rustburg, VA 24588

Contact: Mark Roberts

Phone & Fax: 434-821-1000 x 311

434-821-8203

Starcraft Salesman: Mark Barczak

SHIPPING / PAYMENT INFORMATIONDealer Pick Up: ☒ OR Ship Best Way to Location Below ☐

Shipping Location:

Address:

City/State:

Phone/Contact:

Payment:

P.O. #:

End User:

565-15 - CC 0003 Lot 3

Daimler

VA DRPTA, 19 Pass BOC Chevy Bld JC

ARE FTA FUNDS USED?

Y = YES N = NO

FTA INFO

REQUIRED!!

List Special Chassis Options Below:

If this is an Airporter, Enter Dual Door Here: 653+335 = \$ 988.00

CHASSIS VIN:	Chassis Year:	Key Code:
Chassis Release: SUBURBAN	FIN CODE:	

SEAT COLOR & EXTERIOR GRAPHIC CHOICES

Seat Fabric: LEVEL 3 TBD

Std. Exterior Graphic: Enter Your Choice: NONE BLUE BURGUNDY OR GREEN

CUSTOM GRAPHICS: ENTER THE GRAPHICS AND VENDOR INFORMATION IN THE BOX BELOW:

MODEL INFORMATION

*Model 25 with 190" wheelbase required for 25 passenger unit.

**Model 26 with 176" wheelbase requires approval for paratransit applications.

NON-RETRACTABLE SEAT BELTS ARE STANDARD EQUIPMENT - NO DELETIONS ALLOWED**ALL POOL FORD GAS ENGINES ARE ORDERED WITH 225 AMP ALTERNATOR****FORD NON-STOCK SPECIAL ORDER CHASSIS: All 138" 6.8L Gas, DD E-350 158" 6.8L Gas****FORD DUAL DOOR CHASSIS HAVE OEM SEATS (CLOTH FORD -- VINYL GM) AND HAVE POWER OPTION GROUP****LIMITED STOCK ON GM CHASSIS, CALL FOR AVAILABILITY! ALL GM DIESELS HAVE DUAL ALTERNATORS**

Pricing and specs subject to change without notice - COD or approved financing only - FOB Goshen, IN

PLEASE NOTE: DUE TO FUEL PRICE VOLATIVITY FREIGHT IS SUBJECT TO CHANGE AT TIME OF SHIPMENT

Code	Qty	Price	Extend
------	-----	-------	--------

ALLSTAR - CHEVROLET 14,200 GVW CONVERSION ONLY PRICING

Allstar 25 177"WB 6.0L Gas Engine

ST 2964 C

1

1

SPECIAL INSTRUCTIONS OR NOTES

CUSTOM PAINT IS STRIPE PACKAGE AS STANDARD PAINT QUOTE

IS BASED ON "RADAR" PAINT PHOTOS SENT IN

DOUBLE SEATS REQUIRE DIFFERENT COLOR BELTS FOR EACH PASS.

30" SEAT CENTERS REQUIRED

DEALER SUPPLYING BODY FLUIDS & TRIANGLE KITS

DEALER PERFORMING FRONT END ALIGNMENT

DPU FEE WAIVED FOR BID

ONE YEAR BUMPER-TO-BUMPER WARRANTY

5 YEAR/ 75,000 MILE STRUCTURAL WARRANTY

DEALER SUPPLYING W.C. RESTRAINT KITS & SHOULDER/LAP BELTS

DEALER SUPPLYING FIRST AID KIT

USR BELTS DO NOT REQUIRE DIFFERENT BELT COLORS

7-PASS DOME LIGHTS PLUS ENTRY DOOR OVERHEAD LIGHT (8 TOTAL)

Order #

Shipping Location:

Dealer:

Sonny Merryman

Address:

SPECIAL BUILD ORDER				1
30# SPRINGS I.L.O. GAS SHOCKS ON W.C. DOOR LEAVES	ST	0599	2	
DUAL LOCKING HANDLES ON W.C. DOORS	ST	0599	1	
30# SPRING ON REAR DOOR I.L.O. GAS SHOCK	ST	0599	1	
AS BUILT BODY MANUAL	ST	0599	1	
13.5" X 47.5" OVERHEAD ACCESS DOOR FOR CLEARANCE LIGHTS	ST	0599	1	
ONE CAN OF TOUCH UP PAINT- DEALER TO SPECIFY COLOR	ST	0599	1	
INSTALL STEEL BOTH SIDES REAR WALL FOR 14" VERTICAL L TRACK	ST	0599	1	
INSTALL 14" VERTICAL L TRACK REAR WALL FOR SHOULDER BELT	ST	0599	2	
ADD 2ND BATTERY #08-009-160 770CCA ON FRAME RAIL	ST	0599	1	
MOUNT 2ND BATT IN EXCESS FORD PLASTIC BATTERY BOX	ST	0599	1	
SIDEWALL / REARWALL / CEILING				1
Sidewall: Grey FRP	05	STD	1	
Driver Area: Grey Padded Vinyl	05	STD	1	
FRP on Ceiling, Grey	05	2289	1	
FRP on Rearwall, Grey	05	2040	1	
FRP on Sidewall Under Seat Track, Grey	05	2093	1	
FLOORING - WHITE NOSING IS STANDARD				1
Aisle: Gerflor Sirius #6801 Graphite (Black)	05	STD	1	
Under Seats: Gerflor Sirius #6801 Graphite (Black)	05	STD	1	
3/4" Plywood Floor	05	2204	1	
EXTERIOR				
Custom Paint - Requires Artwork and color Codes - * Note in Special Instructions	05	2235	1	
CHASSIS				
Front Mud Flaps, pair	05	2001	1	
Rear Tow Hooks	05	2002	1	
Galvanized Belly Metal	05	2276	1	
Spare Tire and Wheel	05	2004	1	
ENVIRONMENTAL CONTROL				
TRANS/AIR AIR CONDITIONING SYSTEMS				1
DUAL COMPRESSOR SYSTEMS CEILING MOUNT EVAPORATOR				1
TA 733 SUPER 68K - TA73 EVAP - SMC3L COND - 10 C.I.D. COMP (SELECT CHASSIS/ENGINE BELOW)				1
TA733 SUPER 10	05	2746	1	
HEATERS				1
Rear Hot Water Heater, 45K BTU 3 Speed Low Profile	05	2627	1	
ELECTRICAL				1
Wiring Schematic ***AS BUILT*** ON ELECTRICAL PANEL DOOR	05	2386	1	
EXTERIOR LIGHTS				1
LED Entry Door Exterior Light: Enter Round or Surface Mount	05	2013	1	
LED Rear Center Mount Brake Light Long & Narrow	05	2802	1	
Independent RED Brake & AMBER Turn Signal Lights (per NJ specs)	05	2120	1	
INTERIOR LIGHTS				1
Additional Interior Incandescent (LED if Option Selected) Lights (Each)	05	2041	3	
Door Activated Interior Lights	05	2097	1	
AUDIO / VISUAL				1
Deluxe AM/FM/CD 4 Speakers w/MIC Input & Clock	05	2158	1	
DOORS / HATCH / WINDOWS				1
Passenger Door, Manual	05	2056	1	
Rear Door, (1) Window LH Hinge is Std Specify if RH	05	2016	1	
Additional Window for Rear Door	05	2127	1	
Roof Hatch - Transpéc 1170 Series Triple Value Safety Vent II w/Static Vent	05	2368	1	
PARATRANSIT OPTIONS				1
Double W.C. Doors w/Windows, Interior Light, Leaf Spring, LED Exterior Lighting	05	2015	1	
IS THE LIFT IN THE FRONT OR REAR OF THE UNIT?			1	
BRAUN LIFTS				1
Braun Century NCL919-2 Wheelchair Lift (34"x51")	05	2697	1	
LIFT FAST IDLE WITH 403 INTERLOCK				1
Fast Idle with FMVSS 403 Interlock Chevy Gas Chassis	05	2531	1	

Starcraft Bus

Form Number 72-01-09

Rev. C Updated 01/8/2011

Order #

Shipping Location:

Dealer:

Sonny Merryman

Address:

Miscellaneous Accessories		1			
L Track for Wheelchair Tiedown (per foot)	05 2391	10			
Priority Seating Sign **Required for ADA Compliance**	05 2104	1			
Wheelchair Decal (International Symbol of Accessibility) Each	05 2105	2			
SAFETY OPTIONS		1			
Back-Up Alarm SAE Type C 97 db(A)	05 2092	1			
Wide Angle Lens 11"x14", Fresnel	05 2124	1			
White "Standee" Line	05 2154	1			
GRAB RAIL / STANCHION / PANELS		1			
Ceiling Grab Rail (each)	05 2050	1			
1 1/4" Grab Rail Parallel to Entrance Steps (both sides)	05 2130	1			
Stanchion and Modesty Panel Behind Driver	05 2051	1			
Padding on Stanchion - Gray - Per 40" Max Length Each	05 2053	2			
SEATING - DRIVER		1			
SHIELD FC Recliner(GM&Ford), RH Arm, 4 Position Lumbar, Mesh Pocket	05 2064	1			
FREEDMAN SHIELD & LO GAM DRIVER SEAT FABRICS		1			
Driver Seat Cover - Level 3 Sherpa; Shire; or any Level 3 Combo	05 2042	1			
SEATING - PASSENGER		1			
STD RIGID SEATS		1			
Mld Hlgh Double Seat	05 2067	8			
PASSENGER SEAT FABRICS		1			
Seat Cover - Level 3 Sherpa; Shire; or any Level 3 Combination	05 2073	16			
SEAT OPTIONS		1			
Anti-Vandal Grab Handle, Black Ea on: AISLE	05 2311	8			
SEAT BELTS		1			
Seat Belt, Non-Retractable ****STANDARD ITEM - ENTER QUANTITY	05 2086	16			
MISCELLANEOUS		#REF!			
2017 CHASSIS UPCHARGE		1	\$ 335.00	\$ 335.00	
2016 PRICE INCREASE 2%		1	\$ 663.00	\$ 663.00	
CONVERSION ONLY PRICE TOTAL		1			
TOTAL	#REF!	33636	#REF!	103	
PLEASE SUBMIT FLOORPLAN WITH ORDER					

DELIVERY DATE REQUESTED:

AUTHORIZED DEALER SIGNATURE

DATE

Delivery Date Approved

OR

Reschedule to:

AUTHORIZED STARCRAFT SIGNATURE

DATE

THANK YOU FOR YOUR ORDER!